

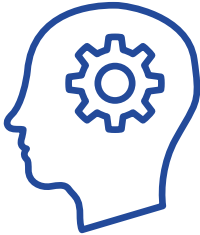
COOPERATING VS. COLLABORATING

In this activity, you will define collaboration strategies to accelerate success in your organization.

Rapid Application Learning Activity Worksheet

While watching the video *Cooperating vs. Collaborating*, you learned that collaboration is a function of genuine communication where parties work together to create a desired result, better and bigger for everyone. Collaboration is inclusive and expansive. Cooperation is based on scarcity; it is contractive and exclusive. People collaborate because they want to. In comparison, people cooperate because they have to.

Activity #1



Think about a current project you are involved in. Are those involved participating because they have to? What actions can you take to change their state of mind?


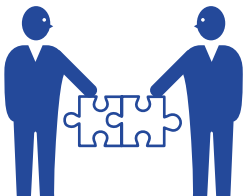
Activity #2



Does the project create abundance for all participants? If not, what actions need to be taken to create abundance for all participants?

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Rapid Application Learning Activity Worksheet	
<p>Activity #3</p> 	<p>What steps can be taken to ensure the participants can grow professionally and personally from their participation?</p>
<p>Activity #4</p> 	<p>As you think about beginning new projects, what steps will you take to ensure that you are Collaborating vs. Cooperating?</p>